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North Bengal St. Xavier's College

Library

Rajbari, Post Box No.-1

Pin.- 735134, Dist.- Jalpaiguri

B I (Three Year G)
Under 1+1+1 System

2018

PRINCIPLES OF MANAGEMENT (General)

Paper : 1G6

(Revised New Syllabus)

Time : 2 hours

Full Marks : 50

The figures in the margin indicate full marks.

GROUP—A

Answer any **two** questions : 15×2=30

1. (a) Discuss the general principles of management as suggested by Henry Fayol.
- (b) Distinguish between Administration and Management. 10+5=15
2. (a) Define coordination.
- (b) Discuss the importance of coordination.
- (c) What are the different techniques for achieving effective coordination? 3+6+6=15

8MRD/354

(Turn Over)

(2)

3. (a) What are the essential features of a good plan?

(b) Discuss the steps involved in the planning process.

(c) State the limitations of planning. $5+7+3=15$

4. (a) Define leadership.

(b) Discuss the importance of leadership in management.

(c) Distinguish between autocratic and democratic styles of leadership. $3+7+5=15$

GROUP—B

5. Answer any **two** questions : $5 \times 2 = 10$

(a) Discuss Maslow's Need Hierarchy Theory.

(b) Distinguish between formal and informal organization.

(c) What do you mean by Management by Objectives?

(d) State the advantages of decentralization.

8MRD/354

(Continued)

(3)

GROUP—C

6. Answer any **five** questions : $2 \times 5 = 10$

(a) What are the different sources of recruitment?

(b) State two objectives of training.

(c) State two points of difference between authority and responsibility.

(d) What do you mean by span of control?

(e) Define management.

(f) Who is known as the 'Father of Scientific Management' and 'Father of Principles of Management'?

(g) State two advantages of budgeting.

(h) Define morale.

8MRD/354

(Turn Over)

B I (Three Year G)
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2017

PRINCIPLES OF MANAGEMENT (General)

Paper : 1G6

(Revised New Syllabus)

Time : 2 hours

Full Marks : 50

The figures in the margin indicate full marks.

GROUP—A

Answer any **two** questions : $15 \times 2 = 30$

1. Define management. Discuss briefly the significance of management from the point of modern business operations. What are the different levels of management found in a company? $2+8+5=15$
2. What is motivation? Narrate the importance of motivation. Briefly explain the concept of morale. What are the determinants of low morale? $2+7+2+4=15$

MR7/359

(Turn Over)

3. What is recruitment? Highlight the difference between recruitment and selection. Explain the various steps taken in the selection procedure. $2+3+10=15$

4. "Without planning an enterprise would soon disintegrate, its actions would be random as leaves scampering before an autumn wind and its employees as confused as ants in an upturned hill." Elaborate this statement and examine the significance of planning in the managerial process. "Planning is wastage of time and money"—Comment. $4+7+4=15$

GROUP—B

5. Answer any **two** questions : $5 \times 2 = 10$

- (a) Briefly discuss Rensis Likert's 1-4 system of leadership.
- (b) Mention three points of distinction between policies and strategies.
- (c) Explain the importance of training to a worker.
- (d) Mention three conditions which are responsible for a successful and effective system of control.

MR7/359

(Continued)

GROUP—C

6. Answer any **five** questions : $2 \times 5 = 10$

- (a) What is scalar chain?
- (b) Who is the father of scientific management?
- (c) What is meant by esprit de corps?
- (d) Narrate the term 'decentralization'.
- (e) Who invented the administrative theory of management?
- (f) What is MBO?
- (g) What is historical control?
- (h) Explain forecasting.

MR7/359

(Turn Over)

B I (Three Year G)
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2016

PRINCIPLES OF MANAGEMENT (General)

Paper : 1G6

(Revised New Syllabus)

Time : 2 hours

Full Marks : 50

The figures in the margin indicate full marks.

GROUP—A

Answer any **two** questions : 15×2=30

1. What is meant by morale? What are the determinants of high morale? Suggest some measures which would raise the level of morale in an organization. 2+5+8=15
2. Explain the importance of training. What are the different methods of training? Explain the various steps taken in the selection procedure. 4+6+5=15
3. "Management is treated as an art, sometimes as a science and sometimes as a profession." Discuss. Highlight the significance of management. 10+5=15

RM16/359

(Turn Over)

(2)

4. Define leadership. Distinguish between leadership and management. Discuss the significance of leadership in management.

2+5+8=15

GROUP—B

5. Answer any **two** questions : 5×2=10

(a) State two points of differences between management and administration.

(b) Mention three different types of entrepreneur.

(c) Discuss X-theory and Y-theory of Douglas McGregor.

(d) In brevity, discuss the different principles of coordination.

GROUP—C

6. Answer any **five** questions : 2×5=10

(a) What are the various needs identified by Abraham Harold Maslow?

(b) Define budget.

RM16/359

(Continued)

RM16/359

(Turn Over)

(3)

(c) Who is known as the father of Scientific Management?

(d) What is meant by induction?

(e) What is meant by Esprit de corps?

(f) What is control process?

(g) Narrate the term 'decentralization'.

(h) Define planning premises.

B I (Three Year G)
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2015

PRINCIPLES OF MANAGEMENT (General)

Paper : 1G6

(Revised New Syllabus)

Time : 2 hours

Full Marks : 50

The figures in the margin indicate full marks.

GROUP—A

Answer any **two** questions : 15×2=30

1. Define management. Discuss the principles of management as propounded by Henry Fayol. Discuss the different levels of management. 2+8+5=15
2. What are the indicators of low morale? Discuss the Douglas McGregor's theory of motivation. Which are treated as hygiene factors? 4+8+3=15
3. What are the different steps involved in a control process? Discuss two processes of control. "Planning and control are interrelated and interdependent on each other." Explain the statement. 3+8+4=15

(2)

4. What is coordination? What are the different principles of coordination? "Coordination and cooperation are complementary to each other, otherwise it might prove fatal, if allowed to act in unison." Discuss. $2+5+8=15$

GROUP—B

 $5 \times 2 = 10$

5. Answer any **two** questions :

- (a) "Management is an art, a science and a profession." Explain.
- (b) Distinguish between formal and informal organizations.
- (c) Distinguish between autocratic and democratic leaderships.
- (d) Discuss the different planning premises.

6. Answer any **five** questions :

 $2 \times 5 = 10$

- (a) What is meant by vestibule training?
- (b) What is delegation of authority?
- (c) What is meant by unity of command?

DR15—7140/343

(Continued

DR15—7140/343

SPE\ (Turn Over)

(3)

- (d) What are the limitations of control?
- (e) What are the sources of recruitment available?
- (f) What is meant by self-actualization need as per A. H. Maslow?
- (g) What is meant by human relations approach to management?
- (h) What is meant by systems approach to management?

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B I (Three Year G)

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2014

PRINCIPLES OF MANAGEMENT (General)

Paper : 1G6

(Revised New Syllabus)

Time : 2 hours

Full Marks : 50

The figures in the margin indicate full marks.

GROUP—A

Answer any **two** questions : 15×2=30

1. Define planning and explain the main steps in the planning process. Narrate the limitations of planning. How can planning be made effective? 3+8+2+2=15
2. What do you mean by morale? What are the determinants of high morale? Suggest some measures which would rise the level of morale in an organization. 3+5+7=15
3. Define leadership. Distinguish between leadership and management. Narrate the different approaches of top leadership. 3+6+6=15

14MR-8030/310

(Turn Over)

(2)

4. Explain the importance of training to a worker. What are the different methods of training? What are the successes of recruitment?

$$4+6+5=15$$

GROUP—B

5. Answer any **two** questions : $5 \times 2 = 10$

(a) What are the different levels of management found in a company?

(b) Distinguish between decentralization and delegation of authority.

(c) What do you mean by financing through government grant?

(d) What do you mean by seed capital financing?

GROUP—C

6. Answer any **five** questions : $2 \times 5 = 10$

(a) What is 'on-job-training'?

(b) What is motivation?

(c) What is control process?

14MR-8030/310

(Continued)

(3)

(d) Who invented theory X and theory Y on motivation?

(e) What do you understand by the term Scientific Management?

(f) What is scalar chain?

(g) Write a note on Decentralization.

(h) What are the various needs identified by A. Maslow?

14MR-8030/310

(Turn Over)